



Elise Sarmiento, DVM MBA

“Doc-Broker”
Sales & Leasing

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Elise Sarmiento brings both business (MBA from Arizona State University) and doctorate (DVM, from Texas A&M University) backgrounds into commercial real estate. Her emphasis is on investment properties (in both sales and leasing).

Negotiations that lead to solutions that are equitable and mutually beneficial are prime goals. As a doctor, she is fully conversant with any other physician. This ability to understand and communicate medical needs is key to finding answers for resolving special issues that come up with medical office properties.

In addition to her business and medical education, Elise grew up in a family of commercial real estate investors. This provided her with a strong foundation in investment sales and leasing. As the daughter of a commercial architect, she also worked in her father’s architectural and construction firms from her early teens to adulthood. Here, she often supervised and directed the construction of multi-story properties, and developed an appreciation for how these buildings should be constructed (and even more importantly, how they should not be constructed).

Elise believes that to efficiently negotiate mutually beneficial and long-lasting agreements in real estate, it is critically important for a broker to understand and effectively communicate the needs and goals of both investors and tenant business owners. Together with a high esteem for ethics and integrity in business, her background and experience, dedication to client needs, and strong drive, make her a unique and valuable member of CPI's Brokerage Team.

