



Louis Finocchiaro - Vice President

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Louis Finocchiaro is a focused professional with over 28 years of commercial real estate experience delivering results for clients. Specializing in sales and leasing for owners and users of real estate in the Phoenix marketplace, Lou has repeatedly proven to be a results driven professional. Through hard work and dedication, he has established trust as an advisor and maintains long lasting client relationships through each transaction. Having worked for both national and local clients alike, Lou specializes in helping owners and users achieve their business goals through the commercial real estate transaction process.

Before moving to Phoenix in 2003, Lou worked for a national CRE firm in Omaha, Nebraska. Lou is a long term GPEC Ambassador and is a former accredited member of the Society of Industrial and Office Realtors (SIOR)

When he is not transacting deals, Lou is actively involved in his parish, Our Lady of Perpetual Help in Scottsdale, spending time with his family, and volunteering in his community by coaching little league baseball and pop warner football teams.

Education:

Bachelor in Arts degree in History and Political Science - University of Arizona - Tucson, AZ

Recent Transactions:

SOLD

- 54,000 SF 3315-35 E Broadway Rd. - JoDon Realty Co.
- 6.5 Acres Industrial Land - Glen Harbor Airpark - BRON-AZ
- 40,000 SF on 7.5 Acres - Berg Family Trust
- 4.78 Acres Industrial Land - RPS, LLC
- 56,000 SF Multi-tenant Industrial - 1050/1060 Eliseo, LLC
- 15,000 SF Freestanding Building - Bron-AZ Developers
- 5,700 SF on 1.2 Acres - Whiting Systems
- 5,000 SF on 2.25 Acres - Arizona Box Storage
- 4,000 SF on 1.5 Acres - Creative.com

LEASED

- 78,000 SF - Glendale Group
- 2 Acres Industrial Land - Shawl Bay Properties, LLP
- 16,240 SF Office/Industrial Bldg. - 2140 E Cedar St.
- 15,000 SF - Earthcore Industries
- 14,105 SF Lease/Purchase Option - Glendale Airpark
- 15,000 SF Lease/Purchase - Wichita, KS
- 19,000 SF Lease/ Purchase - Des Moines, IA

Partial Client List

- BRON-AZ Developers
- Sundance Endodontics
- Scottsdale R.V.
- SME, USA
- LTI Development, PHX, AZ
- Earthcore Industries
- JoDon, Inc.
- Firebird Tire, Inc.
- Shawlbay LLC
- GANEM Construction
- JoDon Realty Corporation